

Ownership: Black Ownership Participation



Addressing black ownership is the most complex part of the B-BBEE scorecard, and can be costly if not implemented with due consideration. We solve these ownership complexities, such as ownership surrender, tax efficacy and long-term participation growth for our clients.

Our Vision

To help shape organisations to contribute to a prosperous society. By facilitating ownership transactions in South Africa in a responsible manner, we provide opportunities for historically disadvantaged individuals.

Client

Larger enterprises looking to achieve a competitive B-BBEE status Level by including black shareholders among the ranks of their shareholders.

Ownership Solution

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| Does the solution minimise the extent of ownership surrender? | ✓ |
| Does it nonetheless maximise points on the ownership scorecard? | ✓ |
| Does it optimise the legitimate extraction of value by the current owners of the business, with value extraction also extending to 10-year enhanced participation in the growing value of the business as consequence of Black participation? | ✓ |
| Is the solution provider a 'one-stop-shop', providing you with a comprehensive set of contracts which enable 'turn-key' implementation? | ✓ |
| Is the ownership solution commercially sustainable? | ✓ |
| Is the ownership solution tax-effective, with no income tax, CGT or VAT payable on implementation? | ✓ |
| Are the originators of the solution acknowledged leaders in their fields, with reputations secured through authoritative publications, such as the LexisNexis B-BBEE Service? | ✓ |
| Can the solution provider provide a patient black participant, focusing on long-term participation in growth, rather than short-term rewards? | ✓ |

Benefits and Deliverables

- Tax neutral
- Cashflow neutral
- All legal documentation is drawn up by mergers and acquisition specialists.
 - One-stop solution for tax, BEE and legal advice.
- Proven and recognised solution to obtain ownership points.

“Creating Impact at Scale”